

**City of Isanti**  
**Economic Development Authority**  
**Regular Meeting Minutes of**  
**November 7, 2017**  
**Isanti City Hall**

**1. Call To Order**

The meeting was called to order by President Wimmer at 7:20 p.m.

**a. Pledge of Allegiance**

**b. Roll Call**

Commissioners Present: Dan Collison, Ross Lorinser, Paul Bergley, George Wimmer and Steve Lundeen

Commissioners Absent: Tara Hallberg (Excused)

Staff Present: Economic Development Director Sean Sullivan

**c. Agenda Modifications**

Motion by Lundeen, second by Lorinser approve the Agenda as presented. Motion passed unanimously.

**2. Approve Minutes of October 3, 2017 Regular Economic Development Meeting**

Motion by Bergley second by Lundeen to approve the minutes as presented for October 3, 2017. Motion passed unanimously.

**3. Isanti Hotel Update**

Economic Development Director Sullivan outlined the remaining processes/steps involved in the 60 Unit Best Western Plus Hotel Project. He stated that a complete site plan application had been submitted in October and that it would be reviewed at the November 21 Planning Commission Meeting. He indicated that all city site plan approvals would be received by City Council on December 5<sup>th</sup> if there were no issues. The Developer and Bank are finalizing financing and the city expects to see an executed term sheet soon.

No action was taken on this item.

**4. City Promo Bag Order**

Economic Development Director Sullivan highlighted the history of the promo bag program. He indicated it was successful last year and he recommended continuing it again next year. He obtained quotes from 3 vendors and the lowest vendor was Promo Direct for 1000 bags. The

recommendation from Economic Development Director Sullivan was to have the EDA recommend to the City Council to select Promo Direct and to order 1000 bags for next year. The expense would be coded to EDA Marketing – 495.

Motion by Lundeen, second by Bergley to have the EDA recommend to the City Council to select Promo Direct and to order 1000 bags for next year and to have them funded through EDA marketing -495. Motion passed unanimously

## **5. Other Business / Updates**

Sullivan stated that he and President Wimmer attended the Ribbon Cutting for Rockstad and Co Relics and Wares on October 27<sup>th</sup>. He indicated that the new owner appreciated the grand opening and publicity for the event. It's a great addition to Isanti.

President Wimmer noted that the Chamber of Commerce was also in attendance and that the business has been doing well since it opened.

Commissioner Lorinser stated that he wanted to thank Economic Development Director Sullivan and President Wimmer and acknowledge an outstanding job putting the hotel deal together.

President Wimmer indicated that it was the intention of the Developer to break ground in December 2017 if possible.

Sullivan called out the fact the MOAT Trailers and Speed Wagon had not yet moved into a building but are still actively looking in Isanti.

## **6. Adjournment**

Lundeen motioned, second by Lorinser to adjourn at 7:28 pm. Motion carried unanimously.

Dated at Isanti, Minnesota, this 7<sup>th</sup> Day of November, 2017.

Respectively Submitted,

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Sean M. Sullivan, Economic Development Director